

# RJ REYNOLDS

TOBACCO COMPANY

COPY

S. R. MacLEOD  
Region Operations Mgr

150 Lawrence Bell Drive  
Suite #108

Williamsville, NY 14221  
(716) 634-9232  
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September 22, 1997

RJR Account #194040  
Ms. R. Fairbanks  
FINKLE DIST., INC.

## NOVEMBER DORAL B2G1F / PROMOTION #701647

Dear Ruth:

DORAL B2G1F *pre-sleeved* product (6M) has been ordered (see quantities listed below), as well as 210 skus of B2G1F Displays (Item #533174) to pack and ship this promotion to your participating retail accounts.

DORAL BRAND STYLE	B2G1F UPC Code	#/ (6M) Cases B2G1F
Light	12300-24488	<u>14</u>
Light Men 100	12300-24492	<u>14</u>
Light 100	12300-24489	<u>14</u>
FF 100	12300-24490	<u>7</u>

### DISPLAY DETAIL

EACH PRE-SLEEVED 6M CASE CONTAINS 30 WHITE CARTONS.

EACH WHITE CARTON CONTAINS 3 PRE-SLEEVED B2G1F DEALS, PLUS 1 LOOSE LIVE PACK.

EACH DISPLAY CONTAINS 7 WHITE CARTONS OR '21 B2G1F OFFERS'.

THIS EQUATES TO 49 LIVE PACKS PER DISPLAY TO BE BILLED TO RETAIL.

IT IS STRONGLY RECOMMENDED THAT YOU PLACE 1 ADDITIONAL LOOSE LIVE PACK INTO EACH DISPLAY; THIS WILL ENABLE YOU TO BILL RETAIL @ 5 CARTONS PER DISPLAY, RATHER THAN 4.9 CARTONS PER DISPLAY.

Product / Premium Arrival:

October 20, 1997

Ship Date to Retail:

Week of: October 27, 1997

SKU CUBE:

1.0195

SKU WT (w/o Product):

1.7300 lbs

Retail Sales Offer per Sku:

21 Offers

Billing per Sku:

5 Savings Cartons (if additional live pack is added to Display)

4.9 Savings Cartons (if additional live pack is NOT added to Display)

EFT \$ Amount:

\$7,582.94

51845 8552

**PROMOTION DESCRIPTION:** SEE ENCLOSED '*WHOLESALE PACKING INSTRUCTIONS*'.  
UTILIZE PRE-ASSEMBLED DISPLAY. BECAUSE THIS PRODUCT IS PRE-SLEEVED, IT IS NOT  
NECESSARY TO 'LOAD' DISPLAY. RETAILERS WILL HANDLE DISPLAY SET-UP AT STORE LEVEL. SHIP  
NUMBER OF DISPLAYS TO EACH RETAIL ACCOUNT AS INDICATED ON THE ATTACHED *CUSTOMER*  
*LIST*.

**PLACE INTO EACH DISPLAY:**

- \* 7 CARTONS OF FOUR DIFFERENT DORAL BRANDSTYLES (2 CTNS/ 2 CTNS/ 2 CTNS/ 1 CTN)  
*BRAND STYLES: DORAL LIGHT / DORAL LT MEN 100 / DORAL LT 100 / DORAL FF 100*
- \* 1 ADDITIONAL LOOSE LIVE DORAL PACK (ADD PACK ONLY IF BILLING @ 5 CARTONS PER DISPLAY)

EACH DISPLAY WILL CONTAIN 21 B2G1F OFFERS, AND EITHER 7 OR 8 LOOSE LIVE PACKS.  
(7 PACKS IF ADDITIONAL LIVE PACK IS NOT ADDED BY DIRECT ACCOUNT;  
8 PACKS IF DIRECT ACCOUNT DOES ADD AN ADDITIONAL LIVE PACK).

**RETAILER WILL PLACE THE LOOSE LIVE PACKS INTO ON-HAND INVENTORY.**  
(A '*RETAILER PROMOTIONAL PACKING EXPLANATION SHEET*' IS INCLUDED IN EACH DISPLAY)

A list of accounts authorized to receive packed displays is attached. RJR will reimburse you  
\$14.00 per live 12M case for all displays packed and shipped to retail on a timely basis. This  
equates to \$238.00 (17 (12M) case(s) @ \$14.00). Payment will be made as soon as possible  
once verification is received that all displays have been shipped to retail.

As always, thanks for your assistance in the marketing of our products.

Sincerely,

*Judy*

J. Campbell  
Promotional Coordinator / 1610

/jc

cc: 162303

Enclosures:

- Customer List
- Wholesaler Packing Instructions

**Note to RJR Manager:**

Upon verification of shipment to retail, notify Judy (#1610) for payment distribution to  
account.

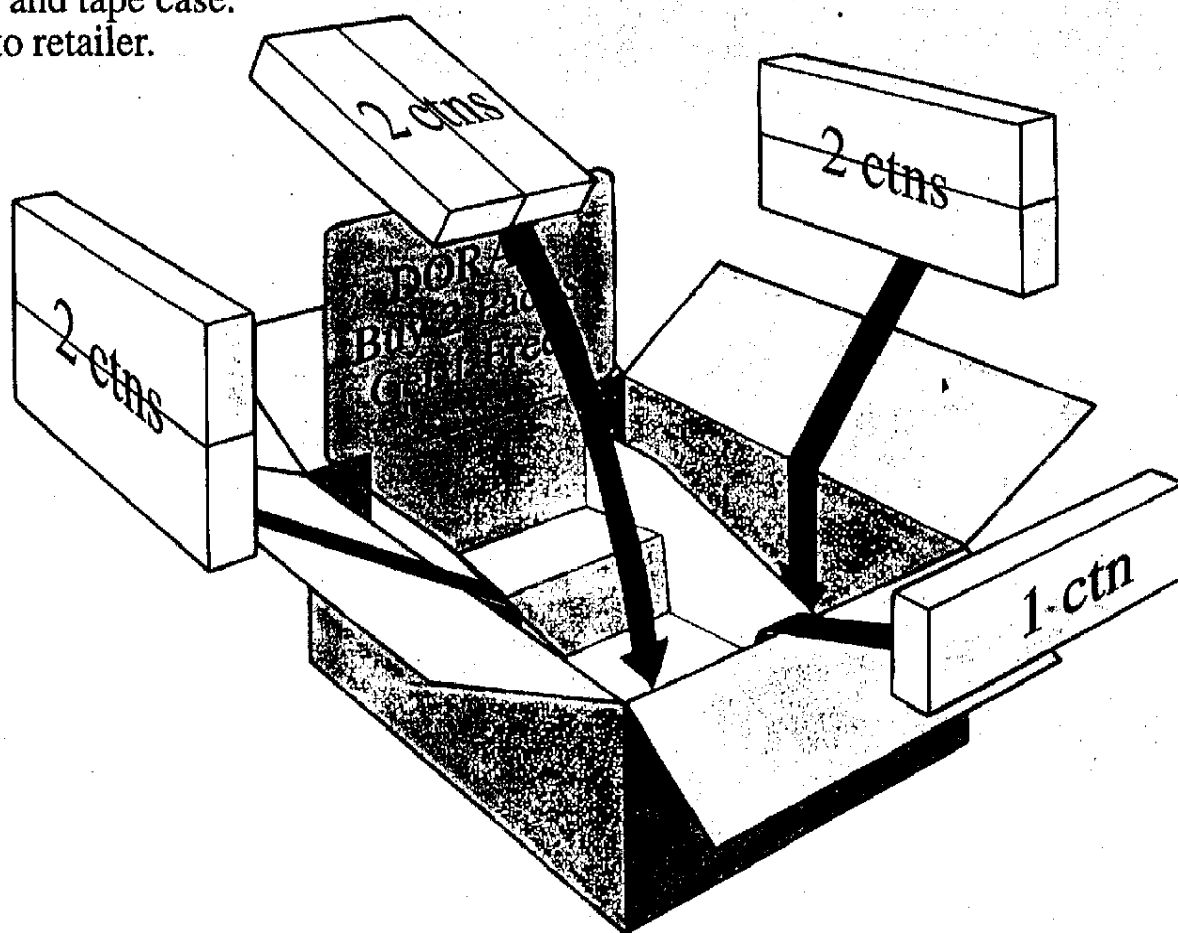
# WHOLESALE PACKING INSTRUCTIONS

## VALUE ADDED PROMOTIONS - 4TH QTR.'97

November-December DORAL B2G1F (Buy 2 Packs Get 1 Free)

### STEPS

1. Open DORAL B2G1F shipping case.
2. Place 7 cartons of DORAL promotional product into shipper/display.  
(Promotional product is in white cartons and is pre-sleeved).
3. Fold display header card down.
4. Close and tape case.
5. Ship to retailer.



Item: #533174

Description: DORAL November-December B2G1F Display/POS Kit

Brand Style	LIGHT	LT MEN 100	LIGHT 100	FF 100		
Number of Cartons	2	2	2	1		

51845 8554

WHOLESALE : 194040 FINKLE DISTRIBUTORS, INC. <DIRECT>

TEMPLE : 701647 71100 DOR B2G1F NOV

TEMPLATE SEQ

XXXX91 : TEST SETS

PAGE: 17

DATE: 97-09-08

TIME: 08:54 AM

TERM	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT PHONE #
162201	162232	620423	ROBO GAS #509	2 WILLINGTON RD.	LAKE PLACID	NY	12946	1		2021-0000	(518) 523-8174	
162202	162238	172455	GAROFALO GROCERY	155 E BRIDGE ST	OSWEGO	NY	13126	1			975177 (315) 343-0580	
162202	162236	673953	BIL'S CLEVELAND	2678 STATE ROUTE 4	CLEVELAND	NY	13042	2			(315) 675-8812	
162202	162236	675059	JAMESON CORP CONV	RTE. 17 + ST RTE	WILLIAMSTOWN	NY	13493	1			971127 (315) 964-7709	
162202	162238	684855	PIT STOP #99	433 COUNTY ROUTE	FULTON	NY	13069	1			975169 (315) 598-8811	
162204	162226	369552	RED BARREL #20	503 E MAIN ST	ENDICOTT	NY	13760	1		1672-0000	024893 (607) 754-8009	
162204	162226	580011	RED BARREL #11	63 MAIN ST	BINGHAMTON	NY	13905	2		1672-0000	024901 (607) 648-2700	
162204	162226	423441	RED BARREL #21	ROUTE 7	SANITARIA SPGS	NY	13833	1		1672-0000	024893 (607) 754-8009	
162204	162226	941178	RED BARREL #15	1454 FRONT ST	BINGHAMTON	NY	13901	1		1672-0000	024844 (607) 722-7509	
162205	162230	699104	FOOJA ENTERPRISES	4223 MILTON AVE	SYRACUSE	NY	13219	3			959460 (315) 488-1944	
162205	162237	760361	POPPY'S PLACE	507 WESTCOTT ST	SYRACUSE	NY	13210	1			(315) 474-0699	
162205	162230	762043	KELLY MOBIL	631 S GEDDES ST	SYRACUSE	NY	13204	2			(315) 471-4397	
162206	162236	172167	B & K CONVENIENCE	4644 TABERG ROAD	TABERG	NY	13471	1			(315) 337-7511	
162206	162230	177340	PALACE CIGAR STORE	277 MAIN ST	ONEONTA	NY	13820	1			(607) 432-8585	
162206	162233	177363	RED BARREL #1	RTE 23, SOUTHSIDE	ONEONTA	NY	13820	1		1672-0000	024711 (607) 432-8880	
162206	162233	301419	RED BARREL #17	1 ONEIDA ST	ONEONTA	NY	13820	1		1672-0000	024869 (607) 433-1425	
162206	162234	597204	DOLGEVILLE NEWS	6 SO MAIN ST	DOLGEVILLE	NY	13329	3			959775 (315) 445-8487	
162206	162237	607467	LYNDON MOBIL	6898 EAST GENESSEE	FAVETTEVILLE	NY	13066	1		1650-0000	(315) 445-8098	
162206	162237	632711	RED BARREL #7	325 MAIN ST	ONEONTA	NY	13820	1		1672-0000	024760 (607) 432-1123	
162206	162236	762157	SAKONY & CESARIO IN	7595 KIRKVILLE RD	EAST SYRACUSE	NY	13057	1		1650-0000	964171 (315) 656-7751	
162206	162237	762367	MANLIUS MOBIL	325 FAYETTE ST	MANLIUS	NY	13104	1		1650-0000	(315) 662-1330	
162206	162235	762641	RED BARREL #5	1 E MAIN ST	WEST WINFIELD	NY	13491	1		1672-0000	024745 (315) 822-5785	
162206	162237	765747	MOBIL #08545F	224 W GENESSEE ST	FAVETTEVILLE	NY	13066	1 NYS		1650-0000	(315) 637-5691	
162210	162233	337733	RED BARREL #18	RTE 7 & B	SIDNEY	NY	13838	2		1672-0000	024877 (607) 563-2524	
162210	162233	370022	RED BARREL #19	ROUTE 28	MARGARETVILLE	NY	12455	1		1672-0000	024885 (914) 556-2526	
162210	162233	463736	RED BARREL #24	WEST & DELAWARE S	WALTON	NY	13856	1		1672-0000	024935 (607) 865-4080	
162210	162237	643788	GUNAR PETROLEUM	RT 209	ELLENVILLE	NY	12438	2			(914) 647-5801	
162210	162233	767363	RED BARREL #3	1 W MAIN ST	SIDNEY	NY	13838	1		1672-0000	024737 (607) 563-1321	
162210	162233	424893	RED BARREL #22	65-69 BRIDGE & MA	UNADILLA	NY	13849	2 NYS		1672-0000	024919 (607) 369-3500	
162210	162237	130731	KING FOODS	BAY & QUAKER ROAD	GLENS FALLS	NY	12801	1		2682-0000	(518) 732-8201	
162210	162237	177013	CHESTER MARKET	RIVERSIDE DRIVE	CHESTER TOWN	NY	12817	3			906164 (518) 494-3013	
162210	162230	362024	THE CROSSROADS GROC	DIXON ROAD	CHESTER TOWN	NY	12817	1			(518) 494-3821	
162210	162230	3202476	D & G HARDWARE	RT 9 MAIN ST 18	WARRENBURG	NY	12885	5			(518) 623-3592	
162210	162230	362026	BAILEY DELI & BAKER	43 CANADA ST	LAKE GEORGE	NY	12845	1			(518) 668-4730	
162210	162230	737465	THE CORNER DELI	36 FREEDER DAM RD	S GLENS FALLS	NY	12803	1			(518) 792-1858	
162210	162230	737866	HUDSON MART	346 MAIN ST	HUDSON FALLS	NY	12839	1			(518) 747-0100	
162210	162320	767092	MINI CHOPPER #63	127 RIDGE ST	GLENS FALLS	NY	12801	1		1427-0000	(518) 792-7736	
162210	162320	767092	MINI CHOPPER #63	127 RIDGE ST	GLENS FALLS	NY	12801	1		1427-0000	(518) 792-7736	
162210	162320	767092	MINI CHOPPER #63	127 RIDGE ST	GLENS FALLS	NY	12801	1		1427-0000	(518) 792-7736	
162210	162320	767092	MINI CHOPPER #63	127 RIDGE ST	GLENS FALLS	NY	12801	1		1427-0000	(518) 792-7736	
162210	162320	767092	MINI CHOPPER #63	127 RIDGE ST	GLENS FALLS	NY	12801	1		1427-0000	(518) 792-7736	
162210	162320	767092	MINI CHOPPER #63	127 RIDGE ST	GLENS FALLS	NY	12801	1		1427-0000	(518) 792-7736	
162210	162320	767092	MINI CHOPPER #63	127 RIDGE ST	GLENS FALLS	NY	12801	1		1427-0000	(518) 792-7736	
162210	162320	767092	MINI CHOPPER #63	127 RIDGE ST	GLENS FALLS	NY	12801	1		1427-0000	(518) 792-7736	
162210	162320	767092	MINI CHOPPER #63	127 RIDGE ST	GLENS FALLS	NY	12801	1		1427-0000	(518) 792-7736	
162210	162320	767092	MINI CHOPPER #63	127 RIDGE ST	GLENS FALLS	NY	12801	1		1427-0000	(518) 792-7736	
162210	162320	767092	MINI CHOPPER #63	127 RIDGE ST	GLENS FALLS	NY	12801	1		1427-0000	(518) 792-7736	
162210	162320	767092	MINI CHOPPER #63	127 RIDGE ST	GLENS FALLS	NY	12801	1		1427-0000	(518) 792-7736	
162210	162320	767092	MINI CHOPPER #63	127 RIDGE ST	GLENS FALLS	NY	12801	1		1427-0000	(518) 792-7736	
162210	162320	767092	MINI CHOPPER #63	127 RIDGE ST	GLENS FALLS	NY	12801	1		1427-0000	(518) 792-7736	
162210	162320	767092	MINI CHOPPER #63	127 RIDGE ST	GLENS FALLS	NY	12801	1		1427-0000	(518) 792-7736	
162210	162320	767092	MINI CHOPPER #63	127 RIDGE ST	GLENS FALLS	NY	12801	1		1427-0000	(518) 792-7736	
162210	162320	767092	MINI CHOPPER #63	127 RIDGE ST	GLENS FALLS	NY	12801	1		1427-0000	(518) 792-7736	
162210	162320	767092	MINI CHOPPER #63	127 RIDGE ST	GLENS FALLS	NY	12801	1		1427-0000	(518) 792-7736	
162210	162320	767092	MINI CHOPPER #63	127 RIDGE ST	GLENS FALLS	NY	12801	1		1427-0000	(518) 792-7736	
162210	162320	767092	MINI CHOPPER #63	127 RIDGE ST	GLENS FALLS	NY	12801	1		1427-0000	(518) 792-7736	
162210	162320	767092	MINI CHOPPER #63	127 RIDGE ST	GLENS FALLS	NY	12801	1		1427-0000	(518) 792-7736	
162210	162320	767092	MINI CHOPPER #63	127 RIDGE ST	GLENS FALLS	NY	12801	1		1427-0000	(518) 792-7736	
162210	162320	767092	MINI CHOPPER #63	127 RIDGE ST	GLENS FALLS	NY	12801	1		1427-0000	(518) 792-7736	
162210	162320	767092	MINI CHOPPER #63	127 RIDGE ST	GLENS FALLS	NY	12801	1		1427-0000	(518) 792-7736	
162210	162320	767092	MINI CHOPPER #63	127 RIDGE ST	GLENS FALLS	NY	12801	1		1427-0000	(518) 792-7736	
162210	162320	767092	MINI CHOPPER #63	127 RIDGE ST	GLENS FALLS	NY	12801	1		1427-0000	(518) 792-7736	
162210	162320	767092	MINI CHOPPER #63	127 RIDGE ST	GLENS FALLS	NY	12801	1		1427-0000	(518) 792-7736	
162210	162320	767092	MINI CHOPPER #63	127 RIDGE ST	GLENS FALLS	NY	12801	1		1427-0000	(518) 792-7736	
162210	162320	767092	MINI CHOPPER #63	127 RIDGE ST	GLENS FALLS	NY	12801	1		1427-0000	(518) 792-7736	
162210	162320	767092	MINI CHOPPER #63	127 RIDGE ST	GLENS FALLS	NY	12801	1		1427-0000	(518) 792-7736	
162210	162320	767092	MINI CH									

WHOLESALE : 194040 FINKLE DISTRIBUTORS, INC. <DIRECT>  
 TEMPLATE : 701647 71100 DOR B2G1P NOV  
 TEMPLATE SEQ : 0019  
 SALES LEVEL : 16XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT PHONE #
162303	162234	130271	CLYDES STOP N SHOP	WASHINGTON ST APE	JOHNSTOWN	NY	12095	4				(518) 762-2990
162303	162322	175613	MINI CHOPPER #64	821 NEW SCOTLAND	ALBANY	NY	12208	1		1427-0000		(518) 489-8081
162303	162324	175765	MINI CHOPPER #65	2248 BROADWAY	SCHENECTADY	NY	12306	1		1427-0000		(518) 372-4960
162303	162322	176593	FULLERS CORNER STOR	RR 1 BOX 547	NORTHVILLE	NY	12134	2				(518) 863-4190
162303	162234	177257	FRANKS MARKET	261 W FULTON ST	GLOVERSVILLE	NY	12078	5				(518) 725-7422
162303	162324	240242	HOLMES & KUGLER	717 NOTT ST	SCHENECTADY	NY	12308	2				(518) 382-8477
162303	162234	287798	PHILBROOKS MARKET	27 MAIN STREET	FULTONVILLE	NY	12072	3				(518) 853-4722
162303		343317	KING FOODS 8605	1600 WESTERN AVE	ALBANY	NY	12203	1		2682-0000		(518) 456-6388
162303	162234	363861	FT PLAIN NEWS	58 MAIN ST	FORT PLAIN	NY	13339	5				(518) 993-4988
162303	162234	440243	CONVENIENT CORNER II	5 COMERIE AVENUE	JOHNSTOWN	NY	12095	1		3643-0000		(518) 762-7353
162303	162322	472795	MINI KWIK	ROUTE 30	AMSTERDAM	NY	12010	5				(518) 842-2537
162303	162324	528013	ALBANY BEVERAGE	3899 CARMEN RD	SCHENECTADY	NY	12303	1				(518) 456-3700
162303	162322	546784	CONVENIENT CORNER I	ROUTE 30	BROADALBIN	NY	12025	2		3643-0000		(518) 883-3595
162303	162234	558185	MINI KWIK	207 W FULTON ST	GLOVERSVILLE	NY	12078	5				(518) 725-5289
162303	162324	565311	UPTOWN BEVERAGE	1866 ALTAMONT AVE	SCHENECTADY	NY	12303	2				(518) 355-2305
162303	162322	573317	MARK COLONEY	D/B/A COLONEY SAL	NORTHVILLE	NY	12134	3				(518) 863-4363
162303	162324	578453	OZBAY SERVICE CENTE	1605 BROADWAY	SCHENECTADY	NY	12306	2				(518) 374-8867
162303	162322	579941	COUNTRY CUPBOARD	RT 5 SOUTH	PATTERSONVILLE	NY	12137	1				(518) 887-9812
162303	162322	586076	TIMAR'S ENTERPRISES	437 SARATOGA RD	SCOTIA	NY	12302	4				(518) 399-8773
162303	162324	589558	BUHMASTER INC.	204 N PERRY ST	JOHNSTOWN	NY	12095	2				(518) 762-4617
162303	162324	619887	BONFARE FN FD 51053	2009 BROADWAY	SCHENECTADY	NY	12306	1				(518) 381-6136
162303	162324	626474	HOLMES & KUGLER	127 ERIE BLVD	SCHENECTADY	NY	12308	2				(518) 382-1491
162303	162234	642209	ERICA'S	82 WEST EIGHT AVE	GLOVERSVILLE	NY	12078	3				(518) 725-9153
162303	162234	642210	O'BRIEN VIDEO	60 1/2 ELMWOOD DR	GLOVERSVILLE	NY	12078	5				(518) 773-8221
162303	162322	669794	MARIANVILLE LAKESID	8865 MARIANVILLE	PATTERSONVILLE	NY	12137	1				(518) 864-5496
162303	162234	693380	MARIANNE'S MINI MAR	1008 STATE HIGHWA	GLOVERSVILLE	NY	12078	4				
162303	162234	700524	JOHNSTOWN BEVERAGE	490 N PERRY ST	JOHNSTOWN	NY	12095	5				(518) 762-6677
162303	162324	704359	CARMEN GETTY	3300 CARMEN RD	SCHENECTADY	NY	12303	1				(518) 355-8760
162303	162234	745229	JEN'S CORNER DELI	500 N MARKET ST	JOHNSTOWN	NY	12095	1				(518) 762-5367
162303	162234	757103	TWINS	SEC INC.	JOHNSTOWN	NY	12095	1				(518) 762-4421
162303	162324	767243	MINI CHOPPER #85	1810 VAN VRANKEN	SCHENECTADY	NY	12308	1		1427-0000		(518) 393-5054
162303	162324	767268	EASTERN PARKWAY #70	838 MCCLELLAN ST	SCHENECTADY	NY	12304	1		1427-0000		(518) 374-0302
162303	162324	767617	TIFFANNY'S CNTRY MK	8413 WESTERN TPKE	DELANSON	NY	12053	2				(518) 895-8328
162304	162321	175519	BONFARE FN FD	2 SOUTH ST	BALLSTON SPA	NY	12020	1				(518) 885-4443
162304	162321	176471	MINI CHOPPER #71	CHURCH ST & RAILR	SARATOGA SPGS	NY	12866	1		1427-0000		(518) 584-2770
162304	162322	176552	DICK & JERRY'S	ROUTE 29 & ROUTE	GALWAY	NY	12074	1				(518) 882-9394
162304	162322	176553	VASELS STATION	ROUTE 29 RD 1	GALWAY	NY	12074	2				(518) 882-9414
162304	162321	176702	MINI CHOPPER #61	91 N MAIN ST	MECHANICVILLE	NY	12118	1		1427-0000		(518) 664-2520
162304	162321	361644	WEVER MOBIL MART	219 GUIDEBOARD RO	HALFMOON	NY	12188	1			916379	(518) 383-9189
162304	162321	410914	SCHAGHTICOKE CARWAS	MAIN STREET	SCHAGHTICOKE	NY	12154	1				(518) 753-4072
162304	162321	450796	WILTON MOBIL MART	216 BALLARD RD	GANSEVOORT	NY	12831	1				(518) 584-5884
162304	162321	484757	WEVER MOBIL MART	75 HUDSON AVENUE	STILLWATER	NY	12170	1				(518) 664-4121
162304	162321	553883	BONFARE FN FD	GEYSER ROAD	BALLSTON SPA	NY	12020	1				(518) 885-7519

WHOLESALE : 194040 FINKLE DISTRIBUTORS, INC. <DIRECT>  
 TEMPLATE : 701647 71100 DOR B2G1F NOV  
 TEMPLATE SEQ : 0019  
 SALES LEVEL : 16XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT PHONE #
162304	162321	624483	U.S. FOOD MART	118 GARNER STREET	COHOES	NY	12047	1				(518)237-0530
162304	162321	677775	GEMMETT RAINBOW	3775 LEWIS RD	BALLSTON SPA	NY	12020	1				(518)885-4847
162304	162321	689443	MALTA CORNER	MINI MART	BALLSTON SPA	NY	12020	1				(518)899-3306
162304	162321	701435	BONFARE CONVENIENT	RR 3	BALLSTON SPA	NY	12020	1				(518)899-4498
162304	162321	744043	WEVER CAR WASH	ROUTE 29 & 40	GREENWICH	NY	12834	1				(518)692-3196
162304	162322	767857	POWERS BONFARE 5102	389 TROY SCHENECT	LATHAM	NY	12110	1				(518)785-3282
162305	162326	175575	DELMAR BEVERAGE CTR	242 DELAWARE AVE	DELMAR	NY	12054	1				(518)439-7275
162305	162322	176021	EMIL'S NEWS	99 WASHINGTON AVE	ALBANY	NY	12210	1				(518)462-0886
162305	162324	166732	RED BARREL #16	1 MAIN STREET	MIDDLEBURGH	NY	12122	1		1872-0000	024851	(518)692-5656
162305	162326	241413	KETCHUM'S GENERAL	RT 143 PO BOX 212	WESTERLO	NY	12193	2				(518)797-3403
162305	162322	362019	LARK ST NEWS & GROC	252 LARK ST	ALBANY	NY	12210	1				(518)465-5800
162305	162322	385765	ALBANY NEWS & VARIE	396 CENTRAL AVE	ALBANY	NY	12206	1				(518)427-0271
162305	162322	453011	HAGMART INC	791 NEW SCOTLAND	ALBANY	NY	12208	1			958074	(518)458-7854
162305		506336	LINDY'S QUICK SHOPP	1 MAIN ST	WORCESTER	NY	12197	1			911065	(607)397-1827
162305	162322	542554	A-PLUS #60009F	1221 WESTERN AVE	ALBANY	NY	12203	1		0362-0102		(518)489-1746
162305	162322	571197	HAGMART WEST INC	1181 WESTERN AVE	ALBANY	NY	12203	1			958082	(518)438-4794
162305	162324	653563	HAGMART NORTH, INC.	106 MAPLE AVENUE	ALBANY	NY	12186	1			939942	(518)765-9333
162305	162326	660703	DELAWARE & ELM MOBI	594 DELAWARE AVE	DELMAR	NY	12054	1				(518)439-3682
162305	162327	693697	GUJAR PETROLEUM	336 E CHESTER ST	KINGSTON	NY	12401	1				(914)331-7286
162305	162322	700333	QUAIL STREET NEWS	122 QUAIL ST	ALBANY	NY	12206	1				(518)465-8123
162305	162327	721873	AIS PETROLEUM	585 BROADWAY	KINGSTON	NY	12401	4				(914)331-3099
162305		729858	COUNTRYSIDE MOBIL	MART	EAST BERNE	NY	12059	1				(518)872-1989
162305	162328	766856	PT & SAMI, INC.	ROUTE 28 & ZENA R	KINGSTON	NY	12401	1			949867	(914)679-9436
162306	162326	176271	DAVE'S MARKET	ROUTE 43	STEPHENTOWN	NY	12168	3				(518)733-5733
162306	162328	178609	UNITED SMOKESHOP	2 E MARKET ST	RHINEBECK	NY	12572	2				(914)876-7185
162306	162326	580521	GREENBUSH TAPE&LABE	DBA JIFF E MART	AVERRILL PARK	NY	12018	1			931667	(518)674-0145
162306	162326	619795	MINI CHOPPER #86	53 MAIN ST	CHATHAM	NY	12037	1		1427-0000		(518)392-9550
162306	162327	685842	CORNER STORE	RT. 209 & LEGGETT	STONE RIDGE	NY	12484	1				(914)687-9141
162306	162327	705374	M&S MART, INC.	6337 RT. 209 & 42	KERHONKSON	NY	12446	2				(914)626-0623
162306	162326	706812	CPF SUNOCO CHATHAM	52 HUDSON AVE	CHATHAM	NY	12037	1				(518)392-5442
162306	162325	728378	US MOBIL MART	295 COLUMBIA TPKE	RENSSELAER	NY	12144	1				(518)477-4410
162306	162325	767452	BONFARE FN FD 51031	908 RIVER ST	TROY	NY	12180	1			1031	(518)273-8215
162308	162329	444732	MALWA CORPORATION	266 STATE ROUTE 5	LAGRANGEVILLE	NY	12540	5			943266	(914)452-3060
162308	162329	701398	GARCHA PETROLEUM CO	127 W MAIN ST	WAPPINGERS FLS	NY	12590	1				(914)297-6880
162308	162328	740272	COBBLE POND FARMS	ROUTE 82	STANFORDVILLE	NY	12581	1				(914)868-7031
162605	162226	039829	RED BARREL #9	MAIN STREET	CHENANGO BRIDG	NY	13745	1		1872-0000	024786	(607)648-2844
162605	162228	269986	SUNOCO COOP #7471	N MAIN & SECOND	ELMIRA	NY	14901	2		0362-0309		(607)732-9710
162605	162228	515814	SUNOCO COOP #7473	48 DENISON PARKWA	CORNING	NY	14830	3		0362-0309		(607)936-9713
162605	162228	691794	SUNOCO COOP #7475	501 E WATER ST	ELMIRA	NY	14901	2		0362-0309		(607)734-9060
162605	162228	764325	SUNOCO COOP #7474	1123 S MAIN ST	HORSEHEADS	NY	14845	1	NYS	0362-0309		(607)739-3715

PAGE BREAK TOTAL ACCOUNTS 125 TOTAL QUANTITY 210

TEMPLATE TOTAL ACCOUNTS 125 TOTAL QUANTITY 210

11/05/97

ACCOUNT NUMBER: 194040	FINKLE DIST INC
VOUCHER NUMBER: 15377518	ROUTE 30
DATE WRITTEN: 11/05/97	MAYFIELD , NY 12117
STATUS: PAID	
AMOUNT PAID: 238.00	SEND CHECK TO: ROU

DESCRIPTION	UNITS	AMOUNT
'97 VAP PK & SHP	17.00	238.00

EXPLANATION: NOV DOR B2G1F 701647 162303

51845 8558